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**Papers in preparation**

Rubaltelli E., Hysenbelli D., Dickert S., Slovic P. Donation decisions: Sensitivity to perceived cost and benefit.

Rubaltelli E., Pittarello A. Should I keep or should I give? The costs (and benefits) of prosocial behavior.

Caserotti M., Rubaltelli E. Effects of resource scarcity on economic decision-making of retired people.

Rubaltelli E., Caserotti M., Slovic P. Prosocial behavior: The balance between perceived cost for the donor and benefit for the recipients.

Rubaltelli E., Agnoli S., Rancan M., Pozzoli T. All the risk you want: Emotional intelligence and investment behavior.

Dickert S., Rubaltelli E., Kamleitner B., Västfjall D., Slovic P. Valuations and scope sensitivity: The quest for linearity.


**Working papers**


Rubaltelli E., Slovic P. Reflection effect and the evaluation of sure versus uncertain alternatives in joint and separate evaluation.

Rubaltelli E., Agnoli S. Trait emotional intelligence and consumers’ preference for cause-related marketing campaigns.

Rubaltelli E., Tomelleri S., Hysenbelli D., Tessari T. Different types of cash money influence people’s purchase experience.

Paolacci G., Rubaltelli E., Gavaruzzi T. Same world different perceptions: Systems of measurement affect judgments.

Gavaruzzi T., Manfrinati A., Rubaltelli E., Lotto L. Are people less willing to play with their lives than with their money? How statistical information, purpose, and decision domain influence choices.


Tedeschi, M., Baghi, I., Rubaltelli, E. Tag effect: How previous experiences of choice and rejection influence subsequent consumer decisions.
